

# WHAT YOU GET



11 Webinar-Based  
Classes Taught by Wes



All Day In Person Deep  
Dive with Wes and  
his team



One Year of Access to  
Audio, Video & Templates  
From Wes, Sharing  
His Approach & Process

**\$4,750**  
**ENROLLMENT**  
**INVESTMENT**



## **TRANSFORM™** LEARNING SERIES *Increasing Profitability & Quality of Life*

WITH WES YOUNG  
2019 NYL COUNCIL VICE PRESIDENT

Good advisors don't die from starvation of too little opportunity. We die from indigestion of way too much. In this business, we have unlimited markets we can work in, unlimited products and services we sell, and of course, countless narratives and methods to move a client to action. It is in this sea of unlimited opportunity that we can actually work ourselves into a state of sophisticated confusion. If we aren't careful, "overwhelmed, disorganized and chaotic" will be the description of our days. The good news is that you can move from a place of **sophisticated confusion** to **mature simplicity**.

In this learning series, Wes Young will unpack a very powerful framework that will create incredible influence, sustainable profitability, and make a significant difference in the lives of those you serve. You will learn everything from the language, to the technology, to the back office task management and team development that Wes employs.

## SESSION SCHEDULE

*All Remote Sessions Are From 10:00am - 11:30am Central*

Session 1: Wed, Jul 31, 2024

Mindset: Normalize the New

Session 2: Wed, Aug 7, 2024

Location: Understanding Your Story About Money

**Session 3: Thu, Aug 15, 2024**

Expectation: Enhancing Your Story About Money

Session 4: Wed, Aug 28, 2024

Direction: Standard of Care for Your Income & Liquidity

Session 5: Wed, Sept 4, 2024

Direction: "What If Scenario" Death

Session 6: Wed, Sept 18, 2024

Direction: Roadmap to Tax Minimization

Session 7: Wed, Oct 9, 2024

The Power of Full Engagement

Session 8: Wed, Oct 16, 2024

What Are You Thinking?

Session 9: Wed, Oct 30, 2024

Mastering Self & Team Awareness – Part 1

Session 10: Wed, Nov 6, 2024

Mastering Self & Team Awareness – Part 2

Session 11: Wed, Nov 13, 2024

Ideal Calendar / Ideal Week

In-Person Deep Dive:

Wed, Nov 20, 2024, 9 AM - 4:30 PM CST

All Day, in Austin, TX

To register & pay, [click here.](#)

For questions: [Transform@wesyounglive.com](mailto:Transform@wesyounglive.com)